

Clinton, NJ 08809 (908) 735 - 6336 info@zva.cc • www.ZVA.cc Residential Market Analysis Across the Urban-to-Rural Transect

ZVA MOBILITY DISTRIBUTION INDEX

Hunterdon County, New Jersey

71.01

National Aggregated Mobility Distribution Index Five-Year Average

| | 2016 | 2017 | 2018 | 2019 | 2020 |
|--|------------------------|--------|--------|-------|--------|
| Intra-State New Jersey Mobility Distribution Index | 85.68 | 78.2 | 74.35 | 80.09 | 79.13 |
| Inter-State New Jersey Mobility Distribution Index | 92.78 | 84.8 | 82.51 | 94.57 | 94.92 |
| New Jersey Mobility Distribution Index | 138.75 | 121.55 | 116.79 | 133.8 | 134.24 |
| National Mobility Distribution Index | 71.33 | 65.59 | 65.09 | 75.65 | 76.6 |
| National Internal Mobility Distribution | n Index — 5-Year Avera | ige | | | 38.24 |
| National External Mobility Distribution Index — 5-Year Average | | | | | |
| National Aggregated Mobility Distribution Index — 5-Year Average | | | | | |

NEW JERSEY MOBILITY DISTRIBUTION INDEX RANKED BY MARKET SIZE

| Geography | Geography Occupied Households Intra-State Percent Share of Nation | | Inter-State | Aggregated |
|-----------------------|--|--------|-------------|------------|
| Atlantic County, NJ | 0.0838634% | 118.68 | 71.23 | 157.47 |
| Sussex County, NJ | 0.0447383% | 99.24 | 67.76 | 134.85 |
| Cumberland County, NJ | 0.0423163% | 101.75 | 46.75 | 129.62 |
| Hunterdon County, NJ | 0.0393377% | 89.92 | 79.49 | 129.02 |
| Warren County, NJ | 0.0347216% | 101.79 | 78.95 | 141.85 |
| Cape May County, NJ | 0.0334844% | 89.19 | 119.6 | 143.29 |
| Salem County, NJ | 0.0201151% | 101.6 | 75.59 | 140.38 |

Hunterdon County, New Jersey

NATIONAL MOBILITY DISTRIBUTION INDEX RANKED BY MARKET SIZE

| Geography | Occupied Households Percent Share of Nation | Internal | External | Aggregated |
|-----------------------|--|----------|----------|------------|
| Clarke County, GA | 0.0396176% | 149.89 | 124.45 | 137.79 |
| Tangipahoa Parish, LA | 0.0395962% | 108.91 | 88.01 | 98.97 |
| Wright County, MN | 0.0395417% | 54.46 | 135.56 | 93.02 |
| La Crosse County, WI | 0.0394696% | 128.51 | 80.1 | 105.5 |
| Pickens County, SC | 0.0393496% | 103.33 | 101.32 | 102.38 |
| Hunterdon County, NJ | 0.0393377% | 38.24 | 107.17 | 71.01 |
| Linn County, OR | 0.0391567% | 109.19 | 124.05 | 116.26 |
| Columbia County, GA | 0.0389923% | 47.54 | 186.71 | 113.7 |
| Boone County, KY | 0.0387959% | 87.41 | 147.05 | 115.76 |
| Stafford County, VA | 0.0385683% | 57.71 | 213.6 | 131.82 |
| Delaware County, IN | 0.0385607% | 166.54 | 67.33 | 119.37 |



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SELECTED DEMOGRAPHIC AND MOBILITY CHARACTERISTICS

Hunterdon County, New Jersey

| | 2016 | 2017 | 2018 | 2019 | 2020 |
|--|-----------|-----------|-----------|-----------|-----------|
| Total County Occupied Households | 46,935 | 46,822 | 47,180 | 47,175 | 47,647 |
| Median Income | \$108,177 | \$110,969 | \$112,535 | \$115,379 | \$117,858 |
| Median Home Value: Owned Homes | \$389,500 | \$393,800 | \$402,800 | \$415,100 | \$418,700 |
| Percent Ownership | 83% | 84% | 83% | 83% | 84% |
| Total State Occupied Households | 3,195,014 | 3,199,111 | 3,213,362 | 3,231,874 | 3,272,054 |
| County Share of Intra-State In-Migration | 1.36% | 1.24% | 1.21% | 1.38% | 1.38% |
| County Share of Inter-State In-Migration | 1.26% | 1.14% | 1.09% | 1.17% | 1.15% |

ESTIMATED ANNUAL AVERAGE POPULATION IN-MIGRATION BY ORIGIN

WITHIN/TO HUNTERDON COUNTY, NEW JERSEY BETWEEN 2016 AND 2020 *

Hunterdon County, New Jersey, Balance of New Jersey, and Balance of U.S. and Abroad

| | Hunterdon County | Balance of New Jersey | Balance of U.S. | Total |
|-------------------|------------------|-----------------------|-----------------|--------|
| Number of Persons | 3,882 | 4,550 | 2,061 | 10,494 |
| Percent Share | 37% | 43% | 20% | 100% |

* Most recently available concurrent five years of American Community Survey and Internal Revenue Service data.



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GROSS ANNUAL HOUSEHOLD IN-MIGRATION

| Origin County | 20 |)16 | 20 |)17 | 20 |)18 | 20 |)19 | 20 | 20 |
|---------------------------|--------|-------|--------|-------|--------|-------|--------|-------|--------|-------|
| chight county | Number | Share |
| Somerset County, NJ | 999 | 22.6% | 729 | 21.9% | 652 | 21% | 879 | 22.4% | 842 | 21% |
| Middlesex County, NJ | 391 | 8.8% | 297 | 8.9% | 272 | 8.7% | 393 | 10% | 374 | 9.3% |
| Union County, NJ | 235 | 5.3% | 179 | 5.4% | 160 | 5.1% | 238 | 6.1% | 241 | 6% |
| Warren County, NJ | 294 | 6.6% | 223 | 6.7% | 218 | 7% | 216 | 5.5% | 233 | 5.8% |
| Morris County, NJ | 265 | 6% | 223 | 6.7% | 163 | 5.2% | 209 | 5.3% | 225 | 5.6% |
| Mercer County, NJ | 205 | 4.6% | 147 | 4.4% | 142 | 4.6% | 163 | 4.2% | 153 | 3.8% |
| Essex County, NJ | 110 | 2.5% | 65 | 1.9% | 91 | 2.9% | 101 | 2.6% | 141 | 3.5% |
| Hudson County, NJ | 97 | 2.2% | 77 | 2.3% | 60 | 1.9% | 119 | 3% | 140 | 3.5% |
| Bucks County, PA | 121 | 2.7% | 137 | 4.1% | 123 | 4% | 117 | 3% | 104 | 2.6% |
| Bergen County, NJ | 83 | 1.9% | 59 | 1.8% | 50 | 1.6% | 79 | 2% | 98 | 2.4% |
| New York County, NY | 57 | 1.3% | 43 | 1.3% | 40 | 1.3% | 112 | 2.9% | 93 | 2.3% |
| Monmouth County, NJ | 73 | 1.6% | 64 | 1.9% | 70 | 2.3% | 72 | 1.8% | 86 | 2.1% |
| Ocean County, NJ | 74 | 1.7% | 66 | 2% | 62 | 2% | 72 | 1.8% | 76 | 1.9% |
| Kings County, NY | 40 | 0.9% | 39 | 1.2% | 37 | 1.2% | 66 | 1.7% | 69 | 1.7% |
| Northampton County, PA | 101 | 2.3% | 68 | 2% | 68 | 2.2% | 66 | 1.7% | 62 | 1.5% |
| Passaic County, NJ | 47 | 1.1% | 25 | 0.7% | 25 | 0.8% | 43 | 1.1% | 43 | 1.1% |
| Richmond County, NY | 21 | 0.5% | 30 | 0.9% | | | | | 38 | 0.9% |
| Queens County, NY | 27 | 0.6% | | | 29 | 0.9% | 30 | 0.8% | 35 | 0.9% |
| Philadelphia County, PA | 30 | 0.7% | 26 | 0.8% | 29 | 0.9% | 41 | 1% | 32 | 0.8% |
| Burlington County, NJ | 41 | 0.9% | 30 | 0.9% | 33 | 1.1% | 27 | 0.7% | 29 | 0.7% |
| Montgomery County, PA | 26 | 0.6% | 27 | 0.8% | | | 25 | 0.6% | 28 | 0.7% |
| Los Angeles County, CA | 23 | 0.5% | | | | | | | 24 | 0.6% |
| Sussex County, NJ | 36 | 0.8% | 24 | 0.7% | 23 | 0.7% | 23 | 0.6% | 23 | 0.6% |
| Lehigh County, PA | 28 | 0.6% | | | | | | | 22 | 0.5% |
| Suffolk County, NY | | | | | | | | | 20 | 0.5% |
| Foreign - Other flows, FR | | | | | | | | | | |
| All Other Counties: | 1,004 | 22.7% | 758 | 22.7% | 764 | 24.6% | 826 | 21.1% | 785 | 19.6% |
| Total In-Migration: | 4,427 | 100% | 3,335 | 100% | 3,110 | 100% | 3,916 | 100% | 4,015 | 100% |



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Residential Market Analysis Across the Urban-to-Rural Transect

GROSS ANNUAL HOUSEHOLD OUT-MIGRATION

| Destination County | 20 |)16 | 20 |)17 | 20 | 018 | 20 |)19 | 20 | 20 |
|---------------------------|--------|-------|--------|-------|--------|-------|--------|-------|--------|-------|
| Destinution County | Number | Share |
| Somerset County, NJ | 487 | 11.5% | 370 | 10.8% | 381 | 11.5% | 397 | 10.9% | 399 | 11% |
| Middlesex County, NJ | 153 | 3.6% | 126 | 3.7% | 127 | 3.8% | 129 | 3.6% | 130 | 3.6% |
| Union County, NJ | 64 | 1.5% | 70 | 2% | 90 | 2.7% | 52 | 1.4% | 52 | 1.4% |
| Warren County, NJ | 393 | 9.3% | 322 | 9.4% | 275 | 8.3% | 320 | 8.8% | 307 | 8.4% |
| Morris County, NJ | 183 | 4.3% | 172 | 5% | 130 | 3.9% | 163 | 4.5% | 157 | 4.3% |
| Mercer County, NJ | 161 | 3.8% | 115 | 3.3% | 125 | 3.8% | 144 | 4% | 143 | 3.9% |
| Essex County, NJ | 53 | 1.3% | 47 | 1.4% | 43 | 1.3% | 34 | 0.9% | 36 | 1% |
| Hudson County, NJ | 93 | 2.2% | 81 | 2.4% | 99 | 3% | 103 | 2.8% | 80 | 2.2% |
| Bucks County, PA | 266 | 6.3% | 188 | 5.5% | 171 | 5.2% | 205 | 5.7% | 170 | 4.7% |
| Bergen County, NJ | 31 | 0.7% | 30 | 0.9% | 33 | 1% | 21 | 0.6% | 23 | 0.6% |
| New York County, NY | 71 | 1.7% | 55 | 1.6% | 61 | 1.8% | 52 | 1.4% | 49 | 1.3% |
| Monmouth County, NJ | 89 | 2.1% | 69 | 2% | 60 | 1.8% | 82 | 2.3% | 74 | 2% |
| Ocean County, NJ | 111 | 2.6% | 87 | 2.5% | 89 | 2.7% | 101 | 2.8% | 104 | 2.9% |
| Kings County, NY | 30 | 0.7% | 39 | 1.1% | 39 | 1.2% | 41 | 1.1% | 26 | 0.7% |
| Northampton County, PA | 177 | 4.2% | 138 | 4% | 113 | 3.4% | 123 | 3.4% | 141 | 3.9% |
| Passaic County, NJ | 21 | 0.5% | 21 | 0.6% | | | | | | |
| Richmond County, NY | | | | | | | | | | |
| Queens County, NY | | | 24 | 0.7% | | | | | | |
| Philadelphia County, PA | 56 | 1.3% | 65 | 1.9% | 69 | 2.1% | 47 | 1.3% | 72 | 2% |
| Burlington County, NJ | 41 | 1% | 36 | 1% | 41 | 1.2% | 43 | 1.2% | 35 | 1% |
| Montgomery County, PA | 44 | 1% | 35 | 1% | 37 | 1.1% | 24 | 0.7% | 33 | 0.9% |
| Los Angeles County, CA | 21 | 0.5% | | | 24 | 0.7% | 23 | 0.6% | 20 | 0.5% |
| Sussex County, NJ | 22 | 0.5% | | | | | 21 | 0.6% | 26 | 0.7% |
| Lehigh County, PA | 37 | 0.9% | 35 | 1% | 26 | 0.8% | 29 | 0.8% | 26 | 0.7% |
| Suffolk County, NY | | | | | | | | | | |
| Foreign - Other flows, FR | | | | | | | | | | |
| All Other Counties: | 1,635 | 38.6% | 1,311 | 38.2% | 1,275 | 38.6% | 1,473 | 40.6% | 1,537 | 42.2% |
| Total Out-Migration: | 4,238 | 100% | 3,435 | 100% | 3,307 | 100% | 3,626 | 100% | 3,639 | 100% |



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NET ANNUAL HOUSEHOLD MIGRATION

| County | 2016 | 2017 | 2018 | 2019 | 2020 |
|---------------------------|------|------|------|------|------|
| Somerset County, NJ | 512 | 359 | 271 | 482 | 443 |
| Middlesex County, NJ | 238 | 171 | 145 | 264 | 244 |
| Union County, NJ | 171 | 109 | 70 | 186 | 189 |
| Warren County, NJ | -99 | -99 | -57 | -104 | -74 |
| Morris County, NJ | 82 | 51 | 33 | 46 | 68 |
| Mercer County, NJ | 44 | 32 | 17 | 19 | 10 |
| Essex County, NJ | 57 | 18 | 48 | 67 | 105 |
| Hudson County, NJ | 4 | -4 | -39 | 16 | 60 |
| Bucks County, PA | -145 | -51 | -48 | -88 | -66 |
| Bergen County, NJ | 52 | 29 | 17 | 58 | 75 |
| New York County, NY | -14 | -12 | -21 | 60 | 44 |
| Monmouth County, NJ | -16 | -5 | 10 | -10 | 12 |
| Ocean County, NJ | -37 | -21 | -27 | -29 | -28 |
| Kings County, NY | 10 | 0 | -2 | 25 | 43 |
| Northampton County, PA | -76 | -70 | -45 | -57 | -79 |
| Passaic County, NJ | 26 | 4 | 0 | 0 | 0 |
| Richmond County, NY | 0 | 0 | 0 | 0 | 0 |
| Queens County, NY | 0 | 0 | 0 | 0 | 0 |
| Philadelphia County, PA | -26 | -39 | -40 | -6 | -40 |
| Burlington County, NJ | 0 | -6 | -8 | -16 | -6 |
| Montgomery County, PA | -18 | -8 | 0 | 1 | -5 |
| Los Angeles County, CA | 2 | 0 | 0 | 0 | 4 |
| Sussex County, NJ | 14 | 0 | 0 | 2 | -3 |
| Lehigh County, PA | -9 | 0 | 0 | 0 | -4 |
| Suffolk County, NY | 0 | 0 | 0 | 0 | 0 |
| Foreign - Other flows, FR | 0 | 0 | 0 | 0 | 0 |
| All Other Counties: | -583 | -558 | -521 | -626 | -616 |
| Total Net Migration: | 189 | -100 | -197 | 290 | 376 |



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ZVA MOBILITY DISTRIBUTION INDICES

PO Box 4907

The ZVA Mobility Distribution Indices measure the market activity of a geographical unit—in this case county or county equivalent (mainly parishes in Louisiana and independent cities)—in relation to its share of the total market under examination.

METHODOLOGY-

The ZVA MOBILITY DISTRIBUTION INDICES represent—for a county or county equivalent—the ratio of household movers compared to state household movers (ZVA STATE MOBILITY DISTRIBUTION INDEX) and to national household movers (ZVA NATIONAL MOBILITY DISTRIBUTION INDEX), divided by the percentage of the county's total households compared to the total households in the state and in the nation.

The ZVA STATE MOBILITY DISTRIBUTION INDEX is calculated by dividing the annualized number of households that moved within or into a county compared to all households moving within or into the state, by the ratio of the county's total households compared to the total households in the state.

The ZVA NATIONAL MOBILITY DISTRIBUTION INDEX is calculated by dividing the annualized number of households that moved within or into a county compared to all households moving within or into the nation, by the ratio of the county's total households compared to the total households in the nation.

MIGRATION AND MOBILITY DATA-

State-to-state and county-to-county migration are based on the year-to-year changes in the reported addresses on returns in the Internal Revenue Service Individual Master File system. Data on migration patterns by state, county, or county equivalent (mainly parishes in Louisiana and independent cities), for the entire United States, include taxpayer inflows and outflows.

The American Community Survey produces estimates of in-migrating population by origin. Residents previous address' location one year ago are categorized by: same municipality within the same county, same municipality from another county, other locations within the same county, different counties within the same state, different counties within the United States, and also foreign addresses.